

Autotask Integration

"The integration enhances what I deliver to my customers and gives me a richer management experience. I have clearer visibility of all the devices across all sites. It is a nice complement to our remote management capabilities and will help us further reduce our support costs and improve our profitability."

Andrew Harper
CIO, Gaeltex, LLC

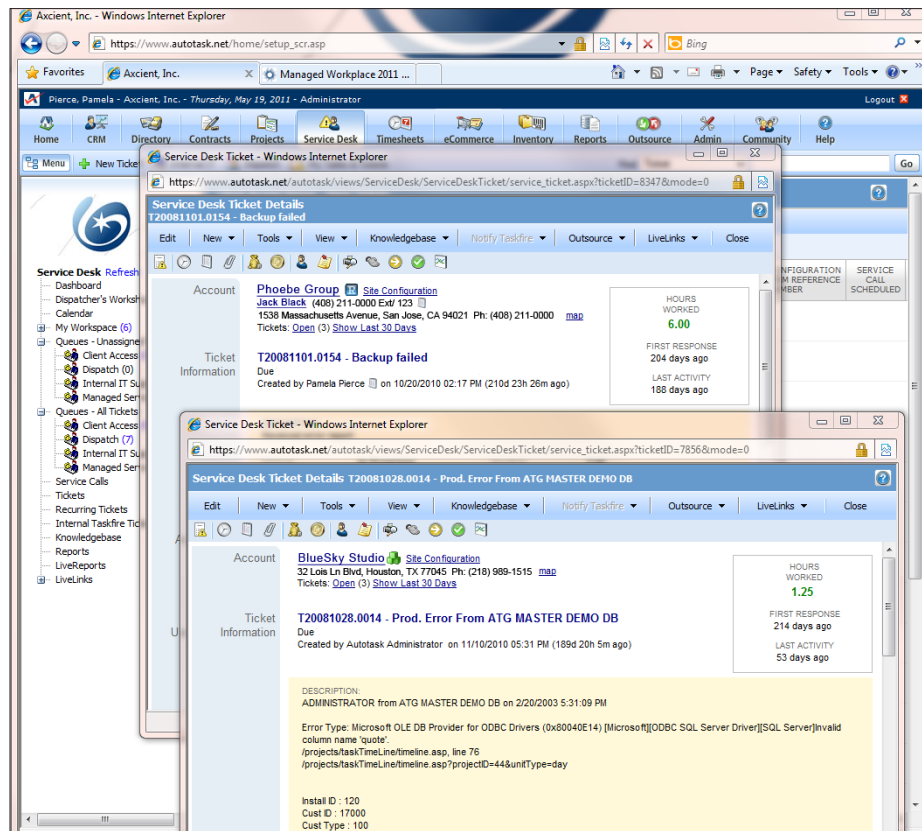


Integration Provides Seamless Automation, Easy Access, and Clear Visibility which Enables MSPs to be More Cost-Effective and Efficient

The Right Tools for the Job: Axcient and Autotask

The combination of Axcient's best-in-class backup, business continuity, and disaster recovery solution and Autotask's industry-leading business management software provides partners a seamless experience with more visibility and the ability to deliver the highest level of service to their customers. Integrating these two best-in-class solutions was a natural progression to the partnership between Axcient and Autotask.

"Autotask simplifies the management of IT services and enables IT solution providers to run their businesses better," said Mark Cattini, CEO of Autotask. "As the leading cloud-based IT business management platform, we realize the importance of aligning with other IT industry-leading vendors and we are very pleased to partner with Axcient and provide such a valuable integration for our mutual customers."



Autotask Integration

“Autotask simplifies the management of IT services and enables IT solution providers to run their businesses better. As the leading cloud-based IT business management platform, we realize the importance of aligning with other IT industry-leading vendors and we are very pleased to partner with Axcient and provide such a valuable integration for our mutual customers.”

Mark Cattini
 CEO, Autotask



The Axcient/Autotask integration has several benefits for managed service providers:

- Integrated management and notifications across all devices improves visibility - Axcient appliances can now be configured to proactively work within Autotask. The integration of Axcient and Autotask provides visibility into the status of all deployed Axcient devices and allows issues to be tracked and managed in the form of tickets issued within Autotask. The result gives MSPs a much clearer picture of backup status and other identified events for each individual client’s environment, saving service providers time and money.
- Straightforward configuration of devices and events - The Axcient appliance can be configured to automatically open a service ticket within Autotask when specific events occur, such as a backup failure. Additionally, Event notifications are fully configurable. Events include Bare Metal Restore (BMR), device level events, Exchange mailbox events, network events, and offsite backup events. This level of visibility allows MSPs to more proactively manage clients IT environments and to manage more client environments overall.

About Autotask

Autotask Corporation provides the world’s leading hosted IT Business Management software built specifically for VARs, MSPs, and other technology solution providers to help them run their businesses better. For more information about Autotask products, please visit <http://www.autotask.com> or call 518-720-3500.

About Axcient

Axcient delivers a unique and unified platform for backup, business continuity, and disaster recovery that offers unprecedented ease of use and uptime to the SMB market. The Axcient solution combines the best elements of an on-premise appliance with the cost savings of a cloud-based disaster recovery service and the pay-as-you-grow service features zero infrastructure, license, or software costs, thereby eliminating capital expenditures and minimizing operating expenses.

With the power of one – one vendor, one platform, one interface – Axcient is the only solution specifically built from the ground up for the MSP market and their SMB customers to solve the pain points associated with data protection:

- File and folder backup for laptops, desktops, and servers
- Image-based backup for laptops and servers
- Continuous data and application uptime
- Bare metal restore
- Agentless
- Business continuity with failover to the on premise Axcient appliance
- Zero upfront or hidden costs

The integration is currently available to all Axcient/Autotask partners at no additional charge. For more information, visit our website at www.axcient.com or call 1-800-715-2339.